Option 1: Open procurement – going out to tender		
Advantages	Disadvantages	
• This is what we have done in the past and are used to doing.	<ul> <li>May not automatically lead to the desired benefits of improved pathways, communication and reduced duplication with early help services.</li> </ul>	
• Opportunity to test the market for other NHS and non-NHS organisations, who may bring experience from outside of Warwickshire of integrating services.	• Taking this traditional approach may lead to instability in delivery of the service for families if a new provider or service, not the local NHS provider was to deliver the service.	
<ul> <li>Enables a competitive process whereby we may be able to seek cost-saving gains and innovation from alternative providers.</li> </ul>	• There is a very limited number of NHS providers. Other than SWFT our market testing informs us there are no other NHS providers who can deliver the service.	
	• A new provider would involve TUPE of staff - Transfer of Undertakings (Protection of Employment). Benchmarking suggests that significant numbers of current staff would not agree to TUPE to a non-NHS provider due to the impact on terms and conditions and other changes. This could lead to workforce issues around recruitment and retention.	

Option 2: Bringing the service in-house to Warwickshire County Council Such that WCC delivers the Health Visiting Service Directly		
Advantages	Disadvantages	
<ul> <li>Staff work in the same offices and venues which can improve communication and information sharing. The</li> </ul>	<ul> <li>There is a high risk of losing staff in the transfer to the council. This is a concern given current workforce capacity</li> </ul>	

## **Options Document**

commissioning team, public health and SWFT would be working under the same organisation.	<ul><li>challenges.</li><li>The above could lead to instability in the service and may</li></ul>
• Use of similar systems could lead to more personalised and timely support.	have an initial negative impact on the quality level of service provided to families.
• Opportunity to work in a collaborative way with other services such as other Children's services that the Council currently provide.	• There are large and resource heavy administrative and logistical implications in bringing this service in house which could take up to 18-24 months to fully set up.
	• Few other local authorities have done this approach and it is therefore difficult to fully understand the impact of such an arrangement.
	• The Council does not have expertise in running a specialist clinical health service or senior management expertise to manage safeguarding risks across health services.
	• SWFT provide other services in this area and this transfer may impact the collaborative practices with those services.

Option 3: PROPOSED OPTION - Developing a partnership agreement with the current provider		
(SWFT) known as a 'Section 75 Agreement'		

Advantages	Disadvantages
<ul> <li>Services would continue to be delivered by one of the Council's trusted partners through a collaborative partnership model.</li> </ul>	• A clear/shared vision is needed to bring various early help services together in a cohesive way. This can take time.
<ul> <li>Provides an opportunity for the health visiting service to</li> </ul>	<ul> <li>May not automatically lead to the desired benefits of improved pathways, communication and reduced</li> </ul>
<ul> <li>Provides an opportunity for the health visiting service to</li> </ul>	Improved pathways, communication and reduced

develop, implement, monitor and review multi-agency care pathways for priority needs for children and their families, ensuring clarity of roles and responsibilities, reducing duplication and eliminating gaps in support.

- Could improve the ability to work in similar locations and venues. In turn this could improve the transitions between support services and information sharing in a timely fashion.
- Provides stability and continuity for the staff team and service delivery. Given there are current national workforce shortages, recruitment and retention challenges in Health Visiting.
- Continuity of care for families.
- SWFT have a strong reputation and built-up networks and practices in Warwickshire having delivered the service since 2017.
- SWFT have the resources and capabilities of clinical governance. They also provide other established services in the NHS which support the child including:
- o Speech and language therapy
- o Infant Feeding
- o Family Nurse Partnership
- Working with a trusted partner provides many of the advantages of in-house service delivery whilst maintaining access to the specialist clinical skills and knowledge of a NHS trust, important for the management of clinical safeguarding and risk.

duplication with early help services.

- This is a new arrangement for the service and may take some time to settle into new ways of working such as commissioning and governance arrangements.
- Such an agreement has not been implemented elsewhere for 0-5 Health Visiting Services for long enough to ascertain the long-term impact.